



BLAKE C SCOTT
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EDUCATION

- MASTER OF BUSINESS ADMINISTRATION CANDIDATE, Sustainable Business Practices** **2011 – 2013**
University of Oregon, Eugene, Oregon
- MASTER OF ARCHITECTURE CANDIDATE, Option III** **2009 – 2013**
University of Oregon, Eugene, Oregon
- Ecological Design Certificate
- BACHELOR OF ARTS, Computer Science** **1998 – 2002**
Indiana University, Bloomington, Indiana
- Recipient of Indiana University Faculty Award Scholarship • 1998 – 2002
 - Dean's List • 1998 – 2002
 - Member of College Honors Department

EXPERIENCE

- GRADUATE TEACHING FELLOW** **2010 – Present**
University of Oregon, Eugene, Oregon
- Instruct graduate and undergraduate level discussion sections for Arch 450/550: Spatial Composition, Arch 440/540: Human Context of Design, and Arch 430: Architectural Contexts: Place and Culture.
 - Manage teams of 2 to 3 students in discussion sections of up to 20 students, with a total responsibility for 60 students per term.
 - Mentor and challenge students to apply course-specific lessons to both their personal and professional lives.
 - Collaborate to determine project specifications, grade completed work, and provide logistical support for faculty.
- REGIONAL SALES MANAGER** **2005 – 2009**
INFORMATION TECHNOLOGY CONSULTANT **Summer 2000**
Arrowood Corporation, Dallas, Texas • International travel to India
- Increased annual sales to \$4.4M in 2007 from \$190K in 2004 by landing new accounts and introducing existing accounts to manufacturers with strong design and sourcing expertise.
 - Increased Arrowood Corporation sales by \$2.7M in a six-month period with the placement of MLB, NBA and Bobby Jack licensed product.
 - Planned business strategy with executive management from each of six global manufacturers in China, India, and the United States to develop exclusive merchandise, branded under national, licensed, or private label.
 - Identified customer-specific product voids facilitating communication between creative, logistical, and executive management, coordinating targeted development and placement for accounts including: JCPenney, Sears, Dillard's, and Amazon.com.
 - Aligned account needs with manufacturers' core strengths through product development, supply chain management, and term negotiation recommendations.
- SOFTWARE DEVELOPER** **2002 – 2005**
STUDENT RESEARCH FELLOW **Summer 2001**
Cedars-Sinai Medical Center, Los Angeles, California
- Planned, implemented, and maintained data-driven applications for the Prostate Cancer Center including data capture applications for clinical research, patient tracking applications, and laboratory information management applications.
 - Developed secure data-driven web applications for the capture and analysis of operational data in both clinical and laboratory settings.
 - Designed, implemented, and maintained electronic data capture systems for clinical trial data management.
 - Trained clinicians at multiple national sites on the proper use of developed systems.
 - Speaker at The Society of Clinical Research Associates Annual Conference, Montreal, Quebec, Canada, September 2004, discussing the coordination of in-house data management systems with an electronic trial host.